

REQUEST FOR STATEMENTS OF QUALIFICATIONS (RSQ)



LAKE COUNTY, FLORIDA OFFICE OF PROCUREMENT SERVICES

RSQ NO: **#08-0201**
 ISSUE DATE: 9/27/07
 CONTRACTING OFFICER: **Donna Thielhart**
 PHONE NO: 352.343.9768
 FAX NO 352.343.9473
 EMAIL: dthielhart@co.lake.fl.us

SUBMIT QUALIFICATIONS PACKAGE PRIOR TO:
CLOSING DATE: OCTOBER 24, 2007
CLOSING TIME: 3:00 P.M.

SUBMIT TO:
SEE Section 2.3
FAX / E-Mail not accepted

PROJECT TITLE & DESCRIPTION: **Pre-Qualification for Appraisal Services**

NON-RESPONSE REPLY

If you do not want to respond to this RSQ at this time or would like to be removed from the Bidder's List, please mark the appropriate space and return this sheet only.

- ☐ Not interested at this time; please keep our firm on your List for future requests for this service.
- ☐ Please remove our firm from your Bidder's List for this type of service.

The respondent hereby agrees to furnish the services pursuant to all requirements, specifications, and scope of services contained in this solicitation document, and further agrees that the language of this document shall govern in the event of a conflict with his or her response. By my signature I certify that this response is made without prior understanding, agreement, or connection with any corporation, firm, business entity, or person submitting a response for the services, and is in all respects fair and without collusion or fraud.

THIS FORM MUST BE SIGNED TO BE CONSIDERED FOR AWARD

COMPANY NAME:

DATE:

MAILING ADDRESS:

PHONE:

FAX:

CITY:

STATE:

ZIP:

SSN OR FEDERAL TAX NO:

TITLE OF AUTHORIZED
REPRESENTATIVE:

E-MAIL:

WEB URL:

AUTHORIZED SIGNATURE:

PRINTED NAME:

Request for Statements of Qualifications (RSQ) #08-0201

Purpose: The Lake County Board of County Commissioners is soliciting statements of qualifications and letters of interest from firms desiring to be pre-qualified to perform appraisal services for various departments in Lake County. Lake County will be making multiple awards.

SECTION 1.0 – SCOPE OF WORK

1.1 Definitions:

- A. The term “Request for Statements of Qualifications (RSQ)” means a formal solicitation inviting statements of qualifications.
- B. The term “response” means the information submitted by the respondent in response to this RSQ.
- C. The term “respondent” means the person, firm, or corporation who submits a response.
- D. The term “County” means Lake County, Florida.
- E. The term “Board of County Commissioners” or “BCC” means the governing Board of Lake County, Florida.
- F. The term “contractor” means a respondent awarded a contract from this solicitation, or pre-qualified to perform the required services.
- G. The terms “you” and “your” means the same as the term “respondent” above.

1.2 Procurement Rules

- A. IMPORTANT NOTICE TO POTENTIAL RESPONDENTS: Receipt of this document does not indicate that the Office of Procurement Services has pre-determined your company's qualifications to receive a contract award or to be pre-qualified to perform the required services. Such determination will be made after the opening and will be based on our evaluation of your qualifications package compared to the specific requirements and qualifications contained in this document.
- B. The County has established for purposes of this Request for Statements of Qualifications (RSQ) that the words “shall”, “must”, or “will” are equivalent in this RSQ and indicate a mandatory requirement or condition, the material deviation from which shall not be waived by the County. A deviation is material if, in the County sole discretion, the deficient response is not in substantial accord with this RSQ’s mandatory conditions requirements.
- C. The words “should” or “may” are equivalent in this RSQ and indicate very desirable conditions, or requirements but are permissive in nature. Deviation from, or omission of, such a desirable condition or requirement will not in and of itself cause automatic rejection of a qualifications package, but may result in being considered as not in the best interest of the County.
- D. To be considered for an award, the Respondent must agree to abide by each mandatory requirement

included in this RSQ.

1.3 Scope of Work:

The intent of this RSQ is to pre-qualify appraisers.

The appraiser must be a member of the MAI (Member Appraisal Institute).

General Process: When a department requests an appraisal to be done, the request shall be forwarded to all of the pre-qualified appraisers to quote on the cost to do the appraisal and the amount of time to complete the appraisal. The appraiser shall submit their quote to the requesting department. The requesting department will review the quotes and select either the lowest bidder, lowest bidder and time to complete, quality & experience or experience in testifying in court. All quotes will be returned to the requesting department within thirty (30) days unless a shorter time frame is indicated on the request.

Prospective proposers may bid on all or any part of the following required services.

The award may be based on cost, cost and time, or quality and experience, experience testifying in court.

Group 1 General Appraisal Services

Appraiser must be State certified and provide a copy of the State Certification.

Appraiser must comply with the Uniform Standards of Professional Appraisal Practices, (USPAP) current edition.

Appraiser must comply with Part II Chapter 475, Florida Statutes

The services shall include:

Complete Appraisal

Self Contained Appraisal Report

Limited Appraisal Summary

If requested by the County, the appraiser agrees to contact the property owner, or his designated representative and offer such property owner the opportunity to accompany the appraiser on his inspection. If the property owner refuses and the appraiser is unable to arrange for the inspection after a reasonable time and effort, this documentation shall be noted in the appraiser's report. Three (3) original appraisal reports of each parcel are required. The fee quoted provides for any personnel services necessary to complete the assigned work. The use of a specialist must be pre-approved by the County.

Before starting a project, the appraiser shall submit a fee schedule for costs associated with updating the appraisal and for testifying in court (preparation for court) and any other fees to be considered as extensions of the original work being performed. Any change in scope that would affect the fee schedule must be pre-approved in advance by the County.

Group II Appraisals for condemnation and right-of-way acquisition

Appraiser must be on FDOT approved list and provide proof thereof

Appraiser must comply with FDOT Supplemental Standards to Uniform Standards of Professional Appraisal Practices, current edition

Appraiser must comply with the Uniform Standards of Professional Appraisal Practices.

Appraiser must comply with Part II Chapter 475, Florida Statutes.

The services shall include Complete Appraisal, Self Contained Appraisal Report or Limited Appraisal Summary.

If requested by the County, the appraiser agrees to contact the property owner or his designated representative and offer such property owner the opportunity to accompany the appraiser on his inspection. If the property owner refuses and the appraiser is unable to arrange for the inspection after a reasonable time and effort, this documentation shall be noted in the appraiser's report. Three (3) original appraisal reports of each parcel are required. The fee quoted provides for any personnel services necessary to complete the assigned work. The use of a specialist must be pre-approved by the County.

Before starting a project, the appraiser shall submit a fee schedule for costs associated with updating the appraisal and for testifying in court. (preparation for court) and any other fees to be considered as extensions of the original work being performed. Any change in scope that would affect the fee schedule must be pre-approved in advance by the County.

Group III Appraisals for Acquisition of Environmental Lands

Appraiser must be on DEP approved appraiser list and provide proof thereof

Appraiser must comply with the Uniform Appraisal Standards for Board of Trustees, Land Acquisitions, Bureau of Appraisal, Division of State and, Department of Environmental Protection, State of Florida, current edition.

The services shall include, Complete Appraisal, Self Contained Appraisal Report or Limited Appraisal-Summary Appraisal.

Appraiser must comply with the Uniform Standards of Professional Appraisal Practices.

If requested by the County, the appraiser agrees to contact the property owner, or his designated representative and offer such property owner the opportunity to accompany the appraiser on his inspection. If the property owner refuses and the appraiser is unable to arrange for the inspection after a reasonable time and effort, this documentation shall be noted in the appraiser's report. Three (3) original appraisal reports of each parcel are required. The fee quoted provides for any personnel services necessary to complete the assigned work. The use of a specialist must be pre-approved by the County.

Before starting a project, the appraiser shall submit a fee schedule for update fees for testimony (preparation for court) and any other fees to be considered as extensions of the original work

being performed. Any change in scope that would affect the fee schedule must be pre-approved in advance by the County.

The contract will be for a twelve (12) month period with an option of two twelve month (12) extensions.

1.4 Evaluation and Selection Process

A. The Contracting Officer listed on the face page will be responsible for the selection process and will be the sole point of contact for all Respondents. In addition to the materials provided in the written responses to this RSQ, the County may utilize site visits or may request additional material, information, presentations or references from the Respondent(s) submitting qualifications packages.

B. Qualifications packages will be evaluated based upon the following criteria:

experience in working with a Governmental entity

Responsiveness and completeness of the written qualifications package to these instructions with regard to Scope of Services, experience and qualifications of the firm

References on appraisals with regard to the Scope of Services

1.5 Key Contractor Personnel

In submitting a qualifications package, the Respondent is representing that each person listed or referenced in the qualifications package shall be available to perform the services described for the County, barring illness, accident, or other unforeseeable events of a similar nature in which case the Respondent must be able to promptly provide a qualified replacement. In the event the Respondent wishes to substitute personnel, the Respondent shall propose a person with equal or higher qualifications and each replacement person is subject to prior written County approval. In the event the requested substitute person is not satisfactory to the County and the matter cannot be resolved to the satisfaction of the County, the County reserves the right to cancel that particular task for cause.

1.6 Award Of Response:

The County reserves the right to reject any or all responses, to waive any minor informality or irregularity in any response, and to make a pre-qualification award to the response deemed to be most advantageous to the County.

1.7 Time Limit To Submit Required Deliverables:

Within ten (10) calendar days after County notification that the respondent shall be pre-qualified, any successful respondent must furnish all required deliverables. If any successful respondent fails to furnish the required deliverables within the required time frame, award to that respondent may be withdrawn.

1.8 Prohibition Against Contingent Fees:

Any future quotes from a pre-qualified appraiser shall contain the following statement.

“I, as an authorized agent of *[type firm name]* warrant that *[type firm name]* has not employed or retained any company or person, other than a bona fide employee working solely

for *[type firm name]* to solicit or secure this agreement and that [type firm name] has not paid or agreed to pay any person, company, corporation, individual, or firm, other than a bona fide employee working solely for *[type firm name]* any fee, commission, percentage, gift, or other consideration contingent upon or resulting from the award or making of this agreement.”

1.9 Collusive Responses:

The respondent certifies, by submission of a response, that their response is made without any previous understanding, agreement or connection with any person, firm or corporation making a response for the same service with prior knowledge of competitive prices, and is in all respects fair, without outside control, collusion, fraud or otherwise illegal action. Any evidence of collusion among respondents and prospective respondents acting to illegally restrain freedom of competition by agreement to offer a fixed price, or otherwise, will render the responses of such responders void.

1.10 Conflict Of Interest:

- A. If any officer, director, or agent of your organization is also an employee of the Lake County Board of County Commissioners, then you shall clearly identify in your response the name of the individual(s) and the position he or she holds in your organization. Further, you shall disclose the name(s) of any County employee(s) who owns, directly or indirectly, any interest in your organization or any of its branches. This does not include stock in a publicly traded organization unless the individual holds more than a ten- percent (10%) stake. You shall complete and have notarized a Conflict of Interest Form (Form A-1) and include it in your qualifications package.
- B. If there is a conflict of interest as defined above and by Florida Statutes, Chapter 112, Part III, Code of Ethics for Public Officers and Employees, then the respondent cannot be considered for award.

SECTION 2.0 - ADMINISTRATIVE REQUIREMENTS AND INSTRUCTIONS

2.1. Request For Qualifications package Closing Date:

The original qualifications package and five (5) complete copies of the qualifications package shall be sealed and delivered per instructions no later than date and time listed below. Any qualifications package received after this time will not be considered and will be returned unopened to the submitter at the submitter's expense.

2.2. Delivery of Qualifications Packages:

- A. Unless the Qualifications Package is delivered in person by a person from the responding organization, **ALL** incoming mail from the U.S. Postal Service and any package delivered by a third party delivery organization (Fed-X, UPS, DHL, private courier, etc) will be opened for security and contamination inspection by the Lake County Clerk of the Circuit Court Mail Receiving Center in an off-site secure controlled facility **PRIOR** to delivery to any Lake County Government facility, which includes the Lake County Procurement Services Office.
- B. Each package shall be clearly marked: **RSQ #08-0201 Pre-Qualification for Appraisal Services**
- C. If you plan on bringing your Qualifications Package **IN PERSON**, please bring it to:
LAKE COUNTY PROCUREMENT SERVICES
315 W. MAIN STREET
4TH FLOOR, ROOM 416
TAVARES, FLORIDA 32778
- D. If you submit your Qualifications Package by the **U. S. POSTAL SERVICE**, please mail it to:
LAKE COUNTY PROCUREMENT SERVICES
PO BOX 7800
TAVARES, FL 32778-7800
- E. If you submit your Qualifications Package by a **THIRD PARTY CARRIER** such as **Fed-X, UPS, DHL, or a private courier**, please address it to:
LAKE COUNTY PROCUREMENT SERVICES
MAIL RECEIVING CENTER
416 W. MAIN STREET
TAVARES, FL 32778
- F. To be considered a Qualifications Package must be received and accepted in the Procurement Services Office prior to the official Closing date and time.
- G. Allow sufficient time for transportation and inspection.
- H. **A Qualifications Package will not be considered for award if received in the Procurement Services Office after the official closing date and time regardless of when or how it was received by the Lake County Clerk of the Circuit Court Mail Receiving Center.**
- I. Facsimile (fax) or electronic submissions will not be accepted.

2.3. Public Opening:

- A. At the date and time specified, all qualifications packages that have been timely accepted by the County will be formally opened and accepted for consideration. The names of the firms submitting qualifications packages will be read aloud and recorded. The qualifications packages will be available for inspection during normal business hours in the Office of Procurement Services within ten (10) days after the official qualifications package closing date.
- B. Individuals covered by the Americans with Disabilities Act of 1990 in need of accommodations to attend public openings or meetings should contact the Office of Procurement Services in Tavares 352.343.9839 at least five (5) days prior to the date.

2.4. Questions Concerning RSQ:

- A. Questions concerning any portion of this RSQ shall be directed in writing [fax and e-mail accepted] to the below named individual who shall be the official point of contact for this RSQ. Questions should be submitted before the informational meeting and at least seven (7) days before the closing date.
- B. Mark subject line or cover page or envelope "**Questions on RSQ 08-0201, Pre-qualifications for Appraisal Services**"
- C. Submit questions to:
Donna Thielhart, Contracting Officer
Lake County BCC
Office of Procurement Services
315 W. Main Street, Room 416
PO BOX 7800
Tavares, FL 32778-7800
Phone: 352.343.9839, Fax: 352.343.9473,
E-mail: dthielhart@lakecountyfl.gov
- D. Failure by a potential Respondent to ask questions or request changes by the dates indicated above shall constitute the Respondent's acceptance of the requirements set forth in this RSQ.
- E. No answers given in response to questions submitted shall be binding upon this RSQ unless released in writing as an addendum to the RSQ by the Office of Procurement Services.

2.5 Respondents Responsibility / Clarification and Addenda:

- A. While the County has used considerable efforts to ensure an accurate representation of information in this RSQ, each prospective Respondent is urged to conduct its own investigations into the material facts and the County shall not be held liable or accountable for any error or omission in any part of this RSQ.
- B. It is incumbent upon each prospective Respondent to carefully examine these requirements, terms, and conditions. Any inquiries, suggestions, or requests concerning interpretation, clarification or additional information shall be made in writing [fax 352.343.9473 or e-mail are acceptable] in accordance with procedures set forth in Section 2.4. The County will not be responsible for any oral representation given by any employee, representative or others. The issuance of a written addendum is the only official method by which interpretation, clarification or additional information can be given.

- C. If the County revises (amends) this RSQ, the Lake County Office of Procurement Services notice will be posted on the Lake County Internet site:
http://www.lakegovernment.com/departments/procurement_services/open_bids.aspx
- D. You must acknowledge each amendment in your proposal. Failure to acknowledge each addendum may prevent your proposal from being considered for pre-qualification award. It is solely your responsibility to ensure that you have received all addendums to this RSQ before submitting your proposal.
- E. A Respondent, by submitting a qualifications package represents that the Respondent has read and understands the Request for Qualifications requirements and its response is made in accordance therewith and that the Respondent is familiar with the local conditions under which the pre-qualified Respondent must perform.

2.6 Restricted Discussions:

- A. From the date of issuance of the RSQ until final County action, the Respondent shall not discuss the RSQ or any part thereof with any employee, agent, or representative of the County except as expressly authorized by the County point of contact identified in Section 2.4 above for this solicitation. Violation of this restriction will result in REJECTION of the Respondent's qualifications package.
- B. No negotiations, decisions, or actions shall be initiated or executed by the Respondent as a result of any discussions with any County employee. Only those communications that are in writing from the authorized County point of contact identified in Section 2.4 above shall be considered pertinent to this RSQ. Only communications from the Respondent that are signed and in writing will be recognized by the County as duly authorized expressions on behalf of the Respondent.

2.7 Conflict of Interest Disclosure:

Each Respondent shall complete and have notarized the attached disclosure form (Form A-1) of any potential conflict of interest that the Respondent may have due to ownership, other clients, contracts, or interest associated with this project.

2.8 Public Entity Crimes:

- A. Pursuant to Section 287.132 and 287.133 Florida Statutes, the County, as a public entity, may not consider a qualifications package from, award any contract to, or transact any business in excess of the threshold amount set forth in Section 287.017 Florida Statutes with any person or affiliate on the convicted contractor list for the time periods specified unless such person has been removed from the list pursuant to law.
- B. **By submitting a qualifications package in response to this RSQ, you are certifying that Sections 287.132 and 287.133, Florida Statutes do not restrict your rights to submit a qualifications package to the County.**

2.9 Qualifications Package:

- A. See **Section 4: Submittal Requirements** for additional requirements.
- B. The qualifications package forms shall be signed by an official authorized to legally bind the Respondent to its provisions.
- C. Terms and conditions differing from those in this RSQ shall be cause for disqualification of the qualifications package.
- D. If you elect to submit more than one qualifications package, then each qualifications package shall be submitted as set forth in **Section 4, Submittal Requirements**.

2.10 Withdrawal of Qualifications package:

You may withdraw your qualifications package or modify it at any time prior to the official closing date and time. You shall be required to produce photo identification that satisfies the County prior to withdrawal or modification of your qualifications package. Negligence upon your part in preparing your qualifications package confers no right of withdrawal after the time fixed for the submission of qualifications packages.

2.11 Presentations / Post-closing Discussions:

- A. The County, at its sole discretion, may ask any Respondent to make an oral presentation and/or demonstration without charge to the County. The County reserves the right to require any Respondent to demonstrate to the satisfaction of the County that the Respondent has the fiscal and technical ability to furnish the service(s) or product(s) as proposed. The demonstration must satisfy the County, and the County shall be the sole judge of compliance.
- B. The County reserves the right to conduct discussions with any Respondent(s) who has (have) a realistic possibility of being pre-qualified.
- C. Respondents are cautioned not to assume that they will be asked to make a presentation and should include all pertinent and required information in their original qualifications package.

2.12 Minor Irregularities:

The County reserves the right to waive minor irregularities in submitted qualifications packages, providing such action is in the best interest of the County. Minor irregularities are defined as those that have no adverse effect on the County's best interests, and will not affect the outcome of the selection process by giving the Respondent an advantage or benefit not enjoyed by other Respondents.

2.13 Qualifications package Acceptance / Rejection:

The County reserves the right to accept or reject any or all qualifications packages received as a result of this RSQ, or to negotiate separately with competing contractors if applicable. The County reserves the right to waive any informalities, defects, or irregularities in any qualifications package, or to accept that qualifications package, which in the judgment of the proper officials, is in the best interest of the County and the citizens of Lake County.

2.14 Incurred Expenses:

This RSQ does not commit the County to make a pre-qualification award nor shall the County be responsible for any cost or expense which may be incurred by any Respondent in preparing and submitting a qualifications package or offer, or any cost or expense incurred by any Respondent prior to the execution of a purchase order or contract agreement if any. By submitting a qualifications package, you, the Respondent, agree that all costs associated with the preparation of your qualifications package will be solely your responsibility. You also agree that the County bears no responsibility for any costs associated with the preparation of the qualifications package, preparing and delivering presentations, and/or any administrative or judicial proceedings resulting from this solicitation process.

2.15 Award:

- A. It is understood that the County is not obligated to make an award under or as a result of this RSQ or to award such contract, if any, on the basis of lowest cost or one factor alone. The County reserves the right to pre-qualify, if any, to the best qualified Respondent(s).
- B. The County has the sole discretion and reserves the right to cancel this RSQ, and to reject any and all qualifications packages, to waive any and all informalities and/or irregularities, or to re-advertise with either the identical or revised specifications, if it is deemed to be in the County's best interests to do so.
- C. Any qualifications package that is contingent upon an award or a contract for any additional service shall be rejected and not considered for an award.

2.16 Disputes/Exceptions:

- A. Any prospective Respondent who disputes the reasonableness or appropriateness of any item within this RSQ document, any addendum to this RSQ document, notice of award or notice of rejection shall set forth the specific reason and facts concerning the dispute, in writing, within five (5) business days of the receipt of the qualifications package document or notification. The written dispute shall be sent via certified mail or delivered in person to the point of contact set forth in section 2.4 and shall be addressed to the County, who shall review the written dispute and render a decision which shall be considered final.
- B. Any prospective Respondent who may have any exceptions to any requirements set forth in this RSQ or the scope of work may identify the item(s) that exception is taken to, including the reason and include these item(s) in a separately marked section of their submitted qualifications package. All such exceptions shall be evaluated by the County or his designee.

2.17 Minimum Qualification Requirements:

The qualification requirements set forth as the Scope of Work (Section 1) are the minimum requirements for this RSQ. They are not intended to limit competition nor specify any particular Respondent.

2.18 No Confidentiality Of Information:

- A. When the qualifications package is opened, it becomes a public record, except as listed below. All material submitted becomes the property of the County and may be returned only at the County's

option. Selection or rejection of a qualifications package does not affect this right.

- B. The County is governed by the Public Record Law, Chapter 119, Florida Statutes (F.S.). Only trade secrets as defined in Section 812.081, F.S., will be exempt from disclosure. If a Respondent submits trade secret information, the information must be segregated and each pertinent page must be clearly labeled “**trade secret.**” The County will maintain the confidentiality of such trade secrets to the extent provided by law. If a Respondent labels all or most pages “trade secret”, the Respondent may not be considered for prequalification award.
- C. Also pursuant to Section 119.07 (3) (a), F.S., financial statements will be exempt from examination by anyone other than legally authorized County employees or agents. The County will maintain the confidentiality of such financial data to the extent provided by law.

SECTION 3.0 - INSURANCE REQUIREMENTS

- 3.1 Each Respondent shall include in its proposal package proof of insurance capabilities, including but not limited to, the following requirements: [This does not mean that the Respondent must have the coverage prior to submittal, but, that the coverage must be purchased and in place upon notification that the Respondent shall be pre-qualified.
- 3.2 A certificate of insurance indicating that the awarded Respondent (contractor) has coverage in accordance with the requirements of this section shall be furnished by the contractor to the Contracting Officer within the time period set by the County and before any work begins.
- 3.3 The contractor shall provide and maintain at all times during the term of any contract, without cost or expense to the County, policies of insurance insuring the contractor against any and all claims, demands or causes of action whatsoever, for injuries received or damage to property relating to the performance of duties, services and/or obligations of the contractor under the terms and provisions of the contract.
- 3.4 Such policies of insurance shall insure the contractor in accordance with the following minimum limits:
- General Liability insurance on forms no more restrictive than the latest edition of the Commercial General Liability policy (CG 00 01 or CG 00 02) of the Insurance Services Office or equivalent without restrictive endorsements, with the following minimum limits and coverage:

Each Occurrence/General Aggregate	\$500,000
Products-Completed Operations	\$500,000
Personal & Adv. Injury	\$500,000
Fire Damage	\$50,000
Medical Expense	\$5,000
Contractual Liability	
 - Automobile liability insurance, including owned, non-owned and hired autos with the following minimum limits and coverage:

Combined Single Limit	\$300,000
or	
Bodily Injury (per person)	\$100,000
Bodily Injury (per accident)	\$300,000
Property Damage	\$100,000
 - Workers' compensation insurance based on proper reporting of classification codes and payroll amounts in accordance with Florida Statute, Chapter 440, and/or any other applicable law requiring workers' compensation (Federal, maritime, etc). If not required by law to maintain workers compensation insurance, the contractor must provide a notarized statement that if he or she is injured; he or she will not hold the County responsible for any payment or compensation.
 - Professional liability and/or specialty insurance (medical malpractice, engineers, architect, consultant, environmental, pollution, errors and omissions, etc.) insurance as applicable, with minimum limits of \$500,000 and annual aggregate of \$1,000,000.

3.5 Certificate(s) of Insurance

- **Lake County, A Political Subdivision Of The State Of Florida, And The Board Of County Commissioners**, shall be named as additional insured as their interest may appear on the general liability policy
- Certificate(s) of insurance shall provide for a minimum of thirty (30) days prior written notice to the County of any change or cancellation of the required insurance.
- Certificate(s) of insurance shall identify the contract number, in the Description of Operations section of the Certificate.
- Certificate holder shall be:

LAKE COUNTY, A POLITICAL SUBDIVISION OF THE STATE OF FLORIDA, AND THE
BOARD OF COUNTY COMMISSIONERS.
P.O. BOX 7800
TAVARES, FL 32778-7800

- 3.6 The contractor shall be responsible for subcontractors and their insurance if any.
- 3.7 All deductibles or self-insured retention shall appear on the certificate(s) and shall be subject to approval by the County. At the option of the County, the insurer shall reduce or eliminate such deductible or self-insured retention; or the contractor shall be required to procure a bond guaranteeing payment of losses and related claims expenses.
- 3.8 All insurance companies must be authorized to transact business in the State of Florida.
- 3.9 The County shall be exempt from, and in no way liable for, any sums of money which may represent a deductible in any insurance policy. The payment of such deductible shall be the sole responsibility of the contractor and/or subcontractor providing such insurance.
- 3.10 Failure to obtain and maintain such insurance as set out above will be considered a breach of contract may result in termination of the pre-qualification status.
- 3.11 Neither approval by the County of any insurance supplied by the contractor, nor a failure to disapprove that insurance, shall relieve the contractor of full responsibility of liability, damages and accidents as set forth herein.

SECTION 4.0 – SUBMITTAL REQUIREMENTS

4.1 Firms, organizations, joint ventures, or individuals (hereafter “respondent”) interested in submitting a qualifications package (offer) in response to this RSQ shall submit one (1) original, marked "ORIGINAL," and five (5) copies, each marked "COPY". Failure to provide the required copies and information may result in the qualifications package not being considered.

4.2 Economy of Presentation

Each qualifications package shall be prepared simply and economically, providing a straightforward, concise description of the Respondent’s capabilities to satisfy the conditions and requirements of this RSQ. Fancy bindings, colored displays, and promotional material are not desired. Emphasis in each qualifications package must be on completeness and clarity of content. To expedite the evaluation of qualifications packages, it is **mandatory** that Respondent follow the format and instructions contained herein. The County is not liable or responsible for any costs incurred by any Respondent in responding to this RSQ including, without limitation, costs for presentations and/or demonstrations if requested.

4.3 Qualifications package Guidelines

- A. To facilitate analysis of its qualifications package, the Respondent shall prepare its qualifications package in accordance with the instructions outlined in this section. If the Respondent’s qualifications package deviates from these instructions, such qualifications package may, in the County’s sole discretion, be rejected.
- B. The County **EMPHASIZES THAT THE RESPONDENT CONCENTRATE ON ACCURACY, COMPLETENESS, AND CLARITY OF CONTENT**
- C. Cross Referencing - To the greatest extent possible, each section shall be written on a stand-alone basis so that its contents may be evaluated with a minimum of cross-referencing to other sections of the qualifications package. Information required for evaluation of qualifications, which is not found in its designated section, will be assumed to have been omitted from the qualifications package.
- D. Glossary of Abbreviations and Acronyms - Each section shall contain a glossary of all abbreviations and acronyms used, with an explanation for each. Glossaries do not count against the page limitations for their respective sections. If no abbreviations and/or acronyms are used, then a Glossary is not required.
- E. Page Size and Format - Page size shall be 8.5 x 11 inches, not including foldouts. Pages shall be single-spaced. The text size shall be 11 point or larger. Use at least one (1) inch margins on the top and bottom and three-quarter (3/4) inch side margins. Pages shall be numbered sequentially by section.
- F. Legible tables, charts, graphs and figures shall be used wherever practical to depict organizations, systems and layouts, implementation schedules, plans, etc. These displays shall be uncomplicated, legible and shall not exceed eleven (11) by seventeen (17) inches in size. Foldout

pages shall fold entirely within the section, and count as a single page. Foldout pages may only be used for large tables, charts, graphs, diagrams, and schematics; and not for pages of text.

G. Binding and Labeling - All Sections of the qualifications package should be spiral bound or in a single three-ring loose leaf binder, with section tabs, which shall permit the qualifications package to lie flat when opened. Staples shall not be used.

H. Electronic submission of qualifications packages is not permitted for this solicitation.

4.4 Qualifications package Sections:

The Respondent shall organize its qualifications package into the following major sections.

COUNTY'S RSQ COVER SHEET

TAB –A – STATEMENT OF INTEREST: To be submitted on the firm's letterhead.

The statement of interest shall:

- Concisely state the firm's understanding of the services required by the County.
- Include additional relevant information not requested elsewhere in the RSQ.
- The signature on the statement shall be that of a person authorized to represent and bind the firm.

Tab A shall also contain a properly completed, signed, and notarized Form A-1 Conflict of Interest Disclosure Form.

TAB B – FIRM PROFILE: Complete Form 1. Attach a copy of the Firm's current State of Florida Board of Professional Regulation License.

TAB C – TEAM COMPOSITION AND SUBCONSULTANTS: Complete Form 2. List the key people proposed for the County's project along with any proposed sub consultants. Attach a copy of each person's current State of Florida Board of Professional Regulation License. Additional resumes and/or information about the individuals proposed on this team may be attached.

TAB D – LOCATION AND PERCENTAGE OF WORK TO BE COMPLETED: Complete Form 3.

TAB E – SIMILAR PROJECTS: Complete Form 4. This form may be reproduced.

TAB F – VOLUME OF WORK: Complete Form 5.

TAB G – ADDITIONAL INFORMATION: Complete Form 6.

FORM A-1

CONFLICT OF INTEREST DISCLOSURE FORM

I HEREBY CERTIFY that

1. I (*printed name*) _____ am the (*title*) _____
_____ and the duly authorized representative of the firm of (*Firm Name*) _____
_____ whose address is _____
_____, and that I possess the legal authority to make this affidavit on behalf of myself and the firm for which I am acting; and,
2. Except as listed below, no employee, officer, or agent of the firm have any conflicts of interest, real or apparent, due to ownership, other clients, contracts, or interests associated with this project;
And,
3. This proposal is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a proposal for the same services, and is in all respects fair and without collusion or fraud.

EXCEPTIONS (List)

Signature: _____

Printed Name: _____

Firm Name: _____

Date: _____

Sworn to and described before me this _____ day of _____. 2007.

Personally known _____

OR Produced identification _____ Notary Public - State of _____

(Type of Identification) My Commission expires _____

(Printed, typed or stamped commissioned name of Notary Public)

FORM 1

FIRM PROFILE

Proposed Discipline: _____

1. Firm (or joint venture) Name & Address	1c. Licensed to do business in the State of Florida _____ Yes _____ No
	1d. Name, Title & Telephone Number of Principal to Contact
	1e. Address of office to perform work, if different from Item 1
1a. Firm is _____ National _____ Regional _____ Local FEIN # _____	
1b. Firm is a Certified Minority Business Enterprise _____ Yes _____ No	
2. Please list the number of people by discipline that your firm/joint venture will commit to the County's project.	
3. If submittal is by joint venture list participating firms and outline specific areas of responsibility (including administrative, technical, and financial) for each firm:	
3a. Has this joint venture previously worked together? _____ Yes _____ No	

Form 2

TEAM COMPOSITION

Name of Prime Firm: _____

Role	Name and City of Residence of individual assigned to the project	Florida Active Registrations Number
Principal-in-Charge		
Appraiser		
Contact Person		

FORM 3

LOCATION

1. Specify address of Prime Consultant's designated office where the majority of work on this project will be performed:
2. Specify address of Prime Consultant's other office(s) where any part of the work on this project will be performed (if applicable):

FORM 4

PROFESSIONAL PERSONNEL FOR SIMILAR PROJECTS

Work by firm or joint venture members which best illustrate current qualifications relevant to the County's project that have been/is being accomplished by personnel that shall be assigned to the County's project. List no more than ten (10) projects.

4. <u>Project Name & Location</u>		<u>Project Owners Name & Address</u>
<u>Project Manager:</u>		
<u>Completion Date (Actual or Estimated)</u>		<u>Project Owner's Contact Person, Title, & Telephone Number</u>
<u>Estimated Cost (In Thousands)</u>	<u>Work for which firm was/is responsible</u>	
Entire Project		
\$	\$	
<u>Scope of Entire Project</u> (Please give quantitative indications wherever possible)		
<u>Nature of Firm's Responsibility in Project</u> (Please give quantitative indications wherever possible)		
<u>Firm's Personnel (Name/Project Assignment) That Worked on the Stated Project that Shall Be Assigned to the County's Project</u>		

FORM 5

Prime Consultant's volume of work performed for the Lake County Board of County Commissions
As a prime consultant and as a sub consultant – currently and previously

Name of Project (include continuing contracts)	Prime or Sub	Total Contracted Fee Amount	Approximate date of award of contract

FORM 6

Use this space to provide any additional information or description of resources (Including any design capabilities) supporting your firm's qualifications for the County's project.

The foregoing is a statement of facts.

Signature _____ Telephone Number _____

Typed Name and Title: _____

FORM 7 COST SHEET

<u>GROUP I</u>	GENERAL APPRAISAL SERVICES	\$ _____
<u>GROUP II</u>	APPRAISALS FOR CONDEMNATION AND RIGHT OF IF WAY ACQUAITION	\$ _____
<u>GROUP III</u>	APPRAISALS FOR ACQUISITION OF ENVIRONMENTAL LANDS	\$ _____

NAME OF FIRM: _____

SIGNAUTRE AUTHORITY: _____

DATE: _____